



May 7, 2019

Dear Bayport Owner,

As you may know, rapid growth in the Sarasota area has resulted in a labor shortage. In order to properly compensate and maintain our excellent staff, adjustments to hourly wage rates were necessary. Consequently, it is necessary for us to also adjust the rates we charge for requested services.

The new rates, effective this month are as follows:

The Hourly Service Rate - \$40.00 per hour billed by the quarter hour with a \$20.00 minimum charge.

Unit Checks will remain at \$8.00 per week as will the additional \$5.00 for opening or closing of your unit. These rates were not increased as we feel that it is vital that all units be checked weekly. However, if the open/close is not done during our regularly scheduled times or without proper notice, you will be billed at our hourly service rate. Additionally, services not a part of our regular procedures (removing garbage, storing food, etc.) will also be billed at our hourly service rate. It is very important that unoccupied units be checked on a weekly basis. Damages resulting from failure to detect issues in a timely manner could cause damages to your unit, your neighbors' unit and Bayport property. Additionally, failure to have your unit checked may be considered negligence by insurance carriers.

Please understand that our goal is fairness to all owners. Everyone at Bayport pays the same monthly fees, it is only fair that those who request additional services be charged the actual cost of providing these services. It is felt that even at these new rates, Bayport services provide an excellent value and the added security of only trusted Bayport employees entering your Bayport home.

If you have any questions or concerns, please contact me.

Respectfully,


James R. Wolf, Manager